



COMPANY PROFILE

Company Name

RA Consulting

Company Description

A professional security management company specializing in conventions and trade shows nationwide.

Company Type

Corporation (since 1997)

Main Contacts

Peter Alexan (714) 366-9070
Blair Riedy (321) 689-2934

Address/Phone/Web

2700 North Main Street
Suite 1070
Santa Ana, CA 92705
Phone: (714) 543-3131
Fax: (714) 543-3232
Web: www.raconsulting.us

Insurance

Liability \$2,000,000.00
A copy of the certificate will be provided with the Association as added insured in the event RA Consulting is awarded the contract.

We Represent You From Beginning to End



Mission Statement

To maintain our position as the leader in professional security and staffing management setting new quality standards in the convention and trade show industry.

Philosophy

- Take a proactive vs. reactive approach.
- Provide a vast array of valued-added services.
- Be conscious budget stewards.
- Represent our client's viewpoints and ideals by adapting and tailoring our programs.

History

Peter Alexan founded RA Consulting in 1997. He saw a need to provide a simplified way for conventions and trade shows to work with one company no matter where their show would take them and no matter how large or diverse their show became. Peter has built a quality team of managers specialized in managing security, meeting room staff, VIP escorts, and response teams. They develop and implement complete security programs for conventions and trade shows nationwide. Collectively the senior management team has more than 180 years of experience in the event security and temp staffing industry, with additional experience provided by our deep on-site management team roster.

Goal

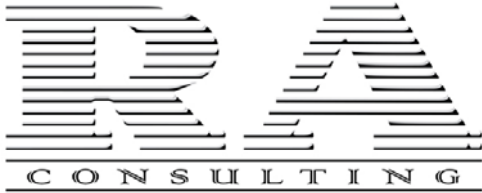
To serve as an integral part of your team.

Methods

We conduct site visits, work with sub-contractors, and pre-screen the security and staffing companies in order to assemble a complete program tailored to your event. We will then implement this program and maintain it with constant hands-on management.

Communication is key to a successful event. With constant on-site communication, we will update and brief you on all matters. After the event is concluded, a complete post report including recommendations for the next show will be submitted.

We Represent You From Beginning to End



Benefits

With RA, you have a constant and consistent source for all your crowd management, safety, and security needs no matter what city and venue you select.

With RA, your security and temp program is streamlined for efficiency and results through our collective knowledge base, regardless of the size, scope, or needs of your event.

RA Consulting provides over 300 years of operational and planning experience in all aspects of the conventions, trade shows, concerts, award shows, incentive travel programs, sporting and special events; and dignitary and executive protection details.

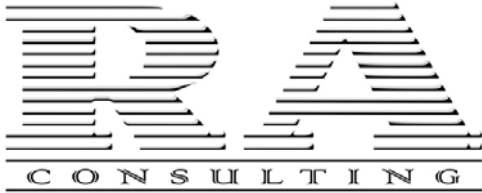
With RA, you get over-all long term savings, quality service and an elevated performance level because we maintain a continuous relationship with cities, venues and local companies nationwide.

Of most value: when you partner with RA Consulting to manage your security, temp staffing, and crowd management program, the time you get to spend on other important event details and overall logistics expands.

RFP Process

Representing your organization, we prepare and distribute the RFP, analyze submitted proposals, conduct interviews, then select and/or recommend the appropriate security and staffing vendor(s) that best meet the event needs.

We Represent You From Beginning to End



Safety and Security Program

We develop and execute a complete safety and security program, which includes a detailed security/staffing schedule, post numbered floor plans, general and individual post instructions, emergency plans, official documentation (i.e. logs, reports), and additional show-specific requirements.

Management

From the first day of move-in through the last day of move-out our management team will be on-site implementing, training and monitoring all aspects of the safety and security plan and will be available on a 24-hour basis.

Ancillary Services

RA Consulting is your single source for providing a vast array of services.

- Security Supervisors / guards
- Response Team
- Executive protection
- Police officers (depending on city/venue)
- Canine (bomb/narcotics)
- Room monitors
- Ushers
- Ticket takers
- First aid programs
- Coat/bag check

Equipment Rental

RA Consulting can supply you with the following equipment for the event:

- Communication
- Safes
- Motion sensors
- Metal detectors
- Credential badging

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Peter Alexan

20 plus years experience in the convention/trade show security industry. Peter has successfully managed and implemented security programs for over 3,500 conventions and trade shows nationwide covering a wide array of size and scopes.

Peter was the Director of Security for the 1996 Republican National Convention, Assistant Security Director for the Anaheim Convention Center, and the Director of Sales and Operations for Staff Pro, Inc.

Coordinating with Federal, State and Local Law Enforcement agencies, Peter has developed and implemented security plans for Bill Clinton, Al Gore, Jimmy Carter, Margaret Thatcher, and other political and military figures, as well as several celebrities in the entertainment industry.

Peter has consulted for two security companies evaluating, restructuring and implementing new sales and operations techniques.

Blair Riedy

20 plus years experience in the event security industry. He has successfully organized and managed the largest security provider to the Orange County Convention Center.

Blair was the Event Security Manager for the Orange County Convention Center where he developed and implemented safety and security plans for a multitude of events from small VIP meetings to million plus square foot conventions. He coordinated security details for dignitaries, movie, television, and concert personalities including George Bush Sr, George Bush Jr, Hilary Clinton, General Norman Schwarzkopf, and Jerry Seinfeld.

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